

Executive Search Case Study: Non-Executive Directors

THE CLIENT

Bank Leumi was founded over 100 years ago and is established as one of the leading foreign owned banks in London.

Headquartered in Israel, Bank Leumi offers a full range of banking services to commercial customers and private clients.

THE CHALLENGE

New Street was retained by Bank Leumi following the rotation of two long serving Non-Executive Directors from the UK Board. The business has significant focus

on property lending in specific asset classes and knowledge of credit risk sanctioning best practice, risk management and governance are particularly valued by the Executive.

Our objective was to source candidates from within the banking sector who had the necessary credit risk oversight expertise coupled with the appropriate governance and oversight capability to challenge the UK Board and provide credibility to the Regulator.

THE SOLUTION

Working in partnership with the client, our in-house research function developed a comprehensive market map of C-suite candidates and created a detailed briefing pack.

Whilst being mindful of potential conflicts of interest, we communicated with potential target individuals and produced a longlist of twelve qualified executives to discuss with Bank Leumi.

Our lead consultant conducted six detailed interviews and presented a shortlist of five candidates to the Chairman.

THE RESULT

Following the interview process with the Chairman and UK CEO, Bank Leumi appointed two of our recommendations to the UK board as Non-Executive Directors who possess the gravitas, technical expertise and strategic oversight capability to enable delivery of the next phase of business growth.



Andrew McIntee,
Managing Partner

Andrew is Managing Partner of New Street and a founder Director of New Street Group, having joined Interim Partners as a Director in January 2005.

Andrew leads a team of experienced executive search professionals and is responsible for driving the growth strategy of the business and works with our clients ensuring the highest levels of quality and customer service.

Get in touch

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New Street is a leading boutique executive search and talent consulting business. We are part of the New Street Group and together with our sister companies Interim Partners and BrightPool we offer our clients a joined solution of executive search, talent consulting, interim management and volume recruitment solutions.

We support our clients by utilising our extensive networks and internal research capability to introduce them to exceptional talent and provide critical business intelligence through talent consulting.